



# GEOFERSON ALBARILLO

## About Me

Dedicated to excellence through smart work and technical prowess. Dedicated team leader with a strong work ethic.

Committed to achieving goals and motivating others.



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426 Emma st., Marick Subd., Brgy. Sto. Domingo, Cainta, Rizal

## LANGUAGE

- English
- Filipino

## EXPERTISE

- Management Skills
- Creativity
- Digital Marketing
- Negotiation
- Critical Thinking
- Leadership
- Multi-tasking skills
- Website build  
(Wordpress, Wix, etc.)
- Basic HTML
- VoIP

## EXPERIENCE

1840 and Company Ooma  
Client Relations Manager  
May 2024 - Present  
B2B Account

Full Potential Solutions  
Ooma Sales Business  
Executive (Team Lead)  
Sep 2023 - May 2024  
B2B Account Lead Generation Cold  
Dial to SMBs for potential clients

Concentrix Google Ads Sales  
Account Manager 2022 - 2023  
B2B Account Google Advertising creator Advertising  
optimization

VXI  
AT&T Mobility  
Team Leader 2021 - 2022  
Manages a team of 18 - 20 agents To meet sales KPI  
and other metrics Weekly Reporting and  
deliberations

Concentrix  
Bluehost (Web Hosting)  
Team Leader 2018 - 2021  
Technical and Sales Account Manages a team of 18 -  
20 agents To make sure all metrics are being met  
by EOM Weekly Reporting, Daily Coaching and  
deliberations

## EDUCATION

Eulogio "Amang" Rodriguez Institute of  
Science and Technology

Bachelor of Science in Computer Science  
4th Year Undergraduate

## SKILLS SUMMARY

Management Skill	<div><div></div></div>	85%
Multi-tasking Skill	<div><div></div></div>	81 %
Technical Skill	<div><div></div></div>	90%

## CERTIFICATIONS

LEADERSHIP & MANAGEMENT  
Great Learning Academy  
July 2024