



VICTOR JOHN VALLEJERA

**WEB DESIGN & DEVELOPER
BUSINESS DEVELOPMENT SPECIALIST
SOCIAL MEDIA SPECIALIST**

Personal Profile

I am an Freelance Sales Specialist with extensive experience in Sales Account on Cable TV & Internet Service, Automotive, Customer Services, Web development and design, and I love developing customer as Leads for businesses.

Core Competencies

- Sales and Marketing
- Web Design and Back End Development
- Requirements Analysis
- Operations Troubleshooting
- General Virtual Assistant

Contact Info

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Career Summary

ACCREDITED DELIVERY PARTNER

Grab Philippines (Grab Express Delivery)
Jan 2022- April 2022

- Work part-time as Grab Express Delivery partner. Using grab driver app I receive the job order for deliveries of documents and parcels.

SPRINTER DELIVERY RIDER

PH Global Jet Express Inc. (J&T Express)
Oct 2021 to Jan 2022

- Courier Services delivery of parcels assign Barangay Mariana Quezon City Metro Manila

DISTRIBUTOR SALES PERSONEL

MJPJR Trading Inc. (Food Crafters Inc Distributor)
Jan 2021 - August 2021

- Selling & Distribute Food Crafters Frozen Food Products to dealers on Wet Markets, Talipapa, Grocery Store, Sari-sari store and Online Sellers.
- Deliver orders directly to dealers as soon as possible.
- Offers Frozen Food Products Retails and Wholesale price for new accounts.
- Handle area of North Caloocan and Valenzuela City.

FREELANCE SALES SPECIALIST

Carmax Auto Center Inc. | Feb 2020 - present

- Buy & Selling Automotive sales 2nd hand unit different well known Auto brands.
- Generate Leads thru social media and other website apps.
- Develops potential customer as referrals generate them Sales.

ONLINE ENTREPRENEUR

Jiekolai I.T. Services | Jan 2014 - Present

- Web developer & Design <https://jiekolai.com>
- Working as online seller, purchaser and operations.
- Meet clients personally offer introduce different product line.
- Create online ads as a tool for customer leads generation using free apps on internet marketing purposes. (eg. Facebook, Shopee, Lazada and Carousell & Etc)

SALES EXECUTIVE

Etna Motor Inc. | Nov 2015 – April 2016

- Worked as Suzuki Automobile sales and marketing
- Receive purchase order from different Banks and process release of client unit.
- Assist clients financing application and vehicle customer support.

FRONT - BACK END WEB DEVELOPER

Devkinetics Inc. | July 2014 – May 2015

- Worked as IT web development Tester assign testing code application and website.
- Practice DevOps project management.
- System administrator to ensure security and protection of server and database.
- Create Php code programming develop CMS website design on wordpress, joomla, wix and etc.

ACCOUNT EXECUTIVE

Cable Link & Holdings Corporation | July 2010 – Dec 2013

- Worked as Account Executive in Cablelink Sales Department handling single dwelling units and multi-dwelling accounts.
- Develops technical solutions in response to business needs.

ACCOUNT EXECUTIVE

Sky Cable Corporation | Feb 2009 – June 2010

- Worked as Sky Cable sales department handling multi-dwelling account on cable and internet services,

INTERNET CAFE ASSISTANT AND CASHIER

Alcon Cyber Cafe | Oct – Dec 2008

- Worked as internet cafe assistant and cashier.

SALES SERVICE SPECIALIST

FJA Accesscards Corporation | Mar – August 2008

- Worked as sales service specialist at Citibank Telesales and Aquisition.

FORECOURT ATTENDANT AND CASHIER

Star Saint Corporation | Nov 2007 – Feb 2008

- Worked as customer service representative and Cashier.

Academic Background

DE LOS SANTOS - STI

Associate in Health Science Education | 2005 – 2006

- Learned healthcare studies preparing for BS Nursing

UNIVERSITY OF NEGROS OCCIDENTAL - RECOLETOS

Bachelor of Science | 2004 – 2005

- BS Computer Engineering
- Specialization in Hardware Development

Bachelor of Science | 2003 – 2004

- BS Nursing
- Learned college general academics

HIMAMAYLAN NATIONAL HIGH SCHOOL

High School Diploma | 1999 – 2003

PAARALANG SENTRAL NG HIMAMAYLAN

Elementary Diploma | 1993 – 1999

Work References

Kimberly La Forteza
Operations Manager
MJPJR Trading Inc.
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Cherwin Robles
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Carmax Auto Center Inc.
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