






ELMER JUN CRISOSTOMO

Sales and Marketing Officer

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 Cembo Makati City,
Metro Manila

Sales and Marketing Officer
Highly motivated sales and marketing officer with proven individual and team sales quota.

CORE STRENGTHS

- Vision and strategic planning
- Social Networking
- Public Relations
- Reporting and analytics
- Pipeline management skills
- Sales process skills
- Strong Communication Skills

EMPLOYMENT HISTORY

Google Matrix | Google Ad Representative
April 2022- Present

TaskUs
CUSTOMER SERVICE / SALES REPRESENTATIVE,
April 2021- September 2021

Address clients' concerns and sell home security services

FWD Life Insurance (Security Bank)
FINANCIAL SOLUTIONS CONSULTANT,
2017-2020

Developed individualized financial plans for savings, retirement, investment and insurance by offering information and guidance based the clients' needs and preferences.

AXA Philippines (PS Bank)
FINANCIAL CONSULTANT, 2016-2017

Assessed clients' financial situation to present financial solution that includes both short and long-term financial goals.

Convergys Philippines Incorporated
CUSTOMER SERVICE REPRESENTATIVE,
2015-2016

Assessed customers' needs and satisfaction and offer solutions specific to the customers' demands and requirements.

ACADEMIC HISTORY

Bulacan State University
CD DIPLOMA IN PROFESSIONAL TEACHING,
2019-PRESENT

Bulacan State University
BACHELOR OF ART IN MASS COMMUNICATION
MAJOR IN BROADCASTING,
2011-2015

AWARDS AND ACHIEVEMENTS

- League of Champions Qualifier Quarter 2 (2018), Quarter 1 (2019), Quarter 2 (2019), Quarter 3 (2019), Quarter 4 (2019), Quarter 1 (2020), Quarter 2 (2020), Quarter 3 (2020)
- Annual Incentive Trip Qualifier (2018) South Korea
- Annual Incentive Trip Qualifier (2019) USA
- Annual Incentive Trip Qualifier (2020) New Zealand
- Luminaries Awardee, 2018 and 2019
- President's Awardee, Top 3 Case Counts Bankwide
- President's Awardee, Top 3 APE Bankwide
- Luminaries Qualifier (2020)